

SMART PROCUREMENT

TANGIBLE IMPROVEMENTS IN SUPPLY CHAIN PERFORMANCE

Gain connectivity, transparency and automation. Reduce risk and cost, ensure contract governance, and improve supplier collaboration.

PROCUREMENT CHALLENGES

Key challenges reported by procurement leaders:



LIMITED VISIBILITY – 65% have no visibility beyond tier-one suppliers; little to no understanding of underlying cost drivers.



PERFORMANCE MANAGEMENT – 55% have insufficient insight into supplier performance; inconsistent processes.



LACK OF DATA-DRIVEN DECISION-MAKING – 48% think current value measures are outdated and irrelevant.



RISING COSTS – 48% are underutilizing digital technologies; limited digitization; inability to identify spend anomalies.

THE SUCCESS

\$50M

Savings in first 12 months from process digitization and new enterprise tools.

\$25M

Initial savings due to better management of commodity and currency dynamics.

80%

Decrease in time needed for supplier onboarding and approval processes.

60%

Reduction in P2P cycle times via controlled buying and invoice automation.

1%

Annual spend savings in first quarter alone through enhanced spend visibility.

OUR SOLUTIONS

We combine deep industry and supply chain expertise, optimally blending digital, process, technology and operations to empower customers with supply chains that are smarter, resilient and responsible.



DIGITAL SYSTEMS

- Digital Supplier Network and Supplier Management
- Strategic Sourcing
- Contract Management
- Invoice Management



COLLABORATION & AUTOMATION

- EDI-Powered Collaboration
- Data Digitalization (POs, PRs, Invoices)
- Robotic Process Automation (RPA)
- Supplier Enablement and Integration



ANALYTICS & INSIGHTS

- Procurement Diagnostics
- Process Optimization
- Spend Analytics
- Supplier Risk Management
- Fraud Detection



COGNITIVE DECISION-MAKING

- Sourcing as a Service
- Cognitive Automation
- Commodities Risk Management

STUDIO CAPABILITIES

Integrated services, technology accelerators and best practices.

SAP SOLUTIONS

No one has a better track record with SAP platforms than Bristlecone. As a preferred SAP partner, we can position you to thrive on change with SAP S/4HANA, IBP and Ariba.

AI & ANALYTICS

Achieve unprecedented supply chain visibility by putting your data to work. Let us help you leverage AI and analytics so you can predict and quickly respond to change.

MODERN ENGINEERING

Looking to build, optimize or maintain your systems? Tap into our expertise and enablers to transition to the cloud, enhance CX, and roll out new security and operations processes.



PLATFORM SOLUTIONS

Harness the power of best-of-breed platforms. We can implement, integrate and elevate your ERP/SCM environment to boost your supply chain agility, visibility and performance.

EVERYTHING CONNECTED

Realize the incredible power of a connected supply chain. We can connect and integrate your disparate systems, platforms, devices, apps, data, networks and cloud technologies.

IMPACT WE'VE MADE

Domain expertise differentiating every engagement.

1,000+

Customer Engagements

100+

Enablers and Accelerators

TOP 10

Leader in Supply Chain

WHY BRISTLECONE?

We are the leading provider of AI-powered application transformation services for the connected supply chain. We specialize in helping organizations create higher-performing environments and deliver exceptional customer experiences.



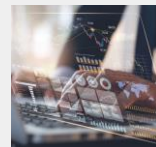
INDUSTRIAL

Manufacturing
High-Tech
Semiconductor



CONSUMER

Retail
CPG
Life Sciences



TECHNOLOGY

Software & Platforms

14 GLOBAL HUBS



NORTH AMERICA
EMEA | APAC

CORPORATE HEADQUARTERS:
San Jose, CA, USA

BRISTLECONE

For more information, visit www.bristlecone.com or email info@bcone.com.
© 2021 Bristlecone. All rights reserved.